

HPE and Nicman Group

Sustaining the long-term value of HP-UX environments

Why partner with Nicman Group?

As a T2 Service Provider, Nicman Group is an HPE Silver/Gold Partner. Nicman uses HPE infrastructure in its managed service/cloud offering, including HPE Integrity C3000, C7000, and RX servers with PA-RISC and Intel® Itanium® I2, I4, and I6 CPUs.

HPE Sales reps are compensated when co-selling with Nicman Group.

Competitive positioning

Nicman Group specializes in managed hosting services for workloads running on the HP-UX platform. For customers with no HP-UX in-house knowledge, Nicman Group HP-UX engineers perform migrations and provide 24x7 monitoring and performance management of HP-UX environments and support all HP-UX OS versions. By providing dedicated hardware, choice of operating system, and heightened security, clients can reduce the risk with associated HP-UX development, test, stage, and/or production environments.

Key markets

- Enterprise, commercial, manufacturing, processing, aviation, insurance, municipalities, finance, ERP, WMS
- Business running applications on HP-UX operating environment or OpenVMS, OpenBSD, NetBSD, HPBSD

Qualifying questions

- Do you worry about maintaining aging hardware?
- What is your strategy for your HP-UX workloads/environment during your cloud migrations?
- Do you have in-house experts dedicated to HP-UX?
- How would your organization benefit from having one contract with a single monthly invoice for your entire HP-UX environment?

Nicman Group offerings

• Use case:

- Providing HP-UX as a cloud service.
- Nicman Group supports all HP-UX OS versions.
- Itanium and PA-RISC hardware Support.
- Additional OS: OpenVMS, OpenBSD, NetBSD, HPBSD

• Workloads:

- Production and high availability with disaster recovery.
- Isolated or shared tenancy with dedicated HP-UX resources.

• Key differentiators

- Eliminating risk for customers with no HP-UX in-house knowledge by providing complete 24x7 hardware and software support.
- Migrating in-house legacy HP-UX applications to the cloud.
 - Azure Express ready and MPLS available



Sales summary sheet

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Data center and office locations

- **Primary data center:** Denver, Colorado (owned)
- **Secondary data center for disaster recovery:** Bridgewater, New Jersey (colocation)
- **Partnership with:** Equinix and 365 Datacenters for additional physical location when needed.
- **Compliance:** SOC2 TYPE2, HIPAA Compliance, PCI DSS Compliance, ISAE 3402, ITAR, Safe Harbor



Who to contact

Nicman Group

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Key Nicman Group partnerships

- **Infrastructure:** HPE, Cisco, Dell, VMware®, Azure
- **Storage:** NetApp, Dell
- **Networking:** Tier 1 providers, Azure ExpressRoute.

Learn more at

[HPE North America PRSP Sales Portal](#) and [Nicman Group website](#)



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